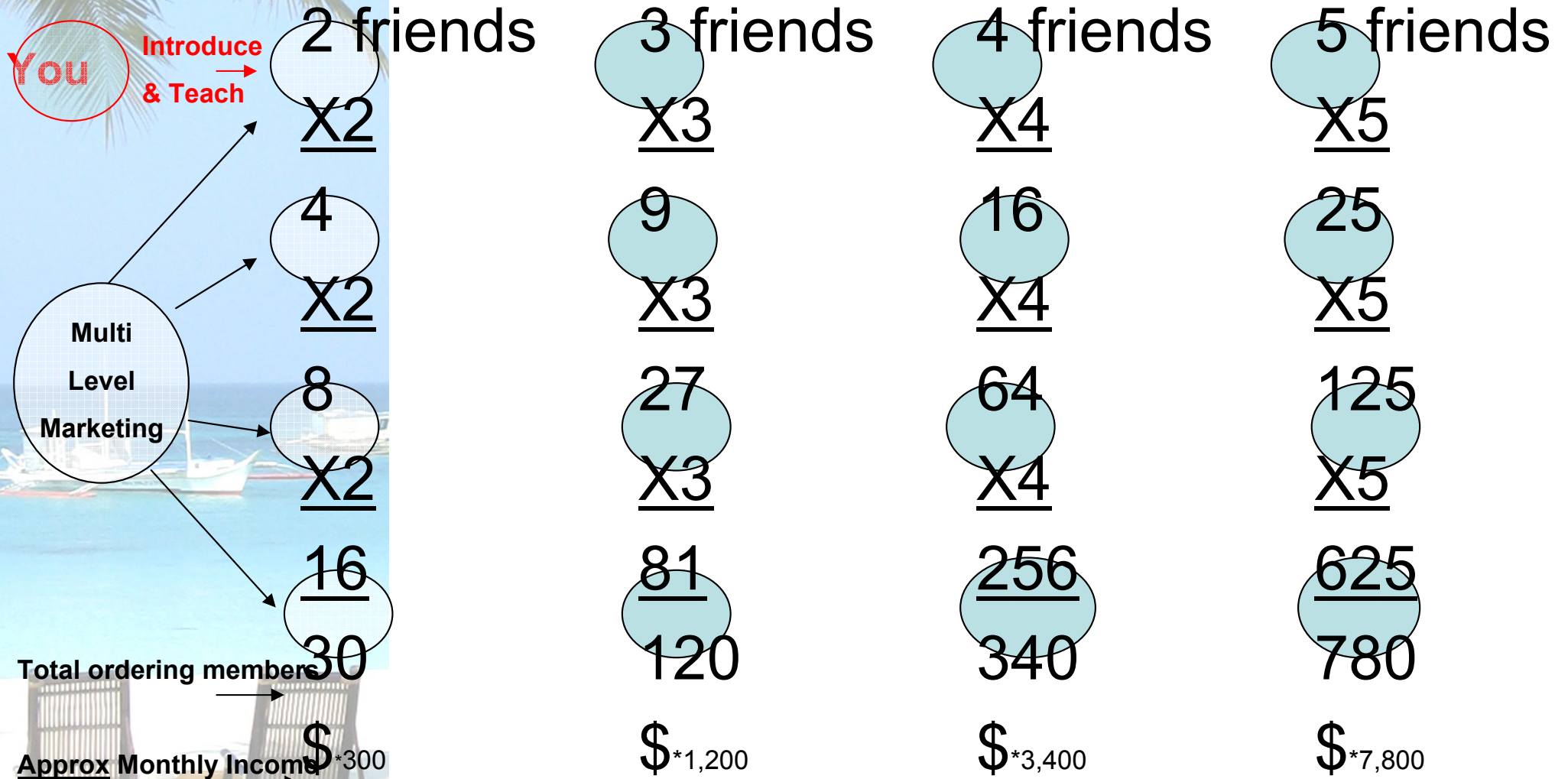


Prospect Work Sheet (page #3 below) Print page 3, fold and put a fresh copy in the back of each 45 Second book ready for step #3 of the follow up.

- **Prospect Work Sheet**- You'll need to print/photocopy this page, then fold 3 times and put in the back of each copy of the 45 Second book with the CD sleeve.
- **Step 3 in the 'Own Your Life' System**:- See the lights come on for your prospects when you involve your prospect in filling out this work sheet.
- To understand the full power of using page 3, its best to have the full training manual. Why not hit the road running by learning from the successful distributors who developed the system and have been sponsoring and teaching people with great success. The 'Team Builder' Training Manual and training CD are included in the Starter and Growth Packs..
- **With the BUDDY** system explained in the 'Team Builder' Training Manual, you'll learn that most of your Step #3 follow ups can be done on a 3 way call with your upline and/or buddy. You may ask who can be your Buddy?, everyone should endeavor to have 4-6 buddies you can call on and reciprocate the favor. With phone cards enabling cheap calls we are not limited to living in the same city. Your buddy network are peers you can reciprocate when your doing step #3, these friends can be a great source of inspiration and support.
- Don't have a buddy at this stage call Beinformed we will be your buddy.
- **'Team Builder' Training Manual** – The Prospect Work Sheet (Page 3) is only one of the important work sheets you'll find in the 55 page 'Team Builder' Training Manual. You can receive your copy with the 'Starter Pack' or the 'Growth Pack'. If you're really serious about building a lifestyle for yourself, why not invest in a system that's been proven to be effective and true. Order your copy today!

Now what I am about to run through relates to Napkin presentation #1 in the book. (You have printed and put in the back of the 45 Second book with the CD from page 46 from your OYL manual) This is easy to understand if you have in front of you. It's the folded sheet in the CD sleeve in the back of the book and has lots of cycles on it. This is a basic overview of how the (Name Your MLM) _____ compensation program works. I'm going to illustrate that to you now. (Reinforce that we share the 3 step OYL system and teach others to do the same)

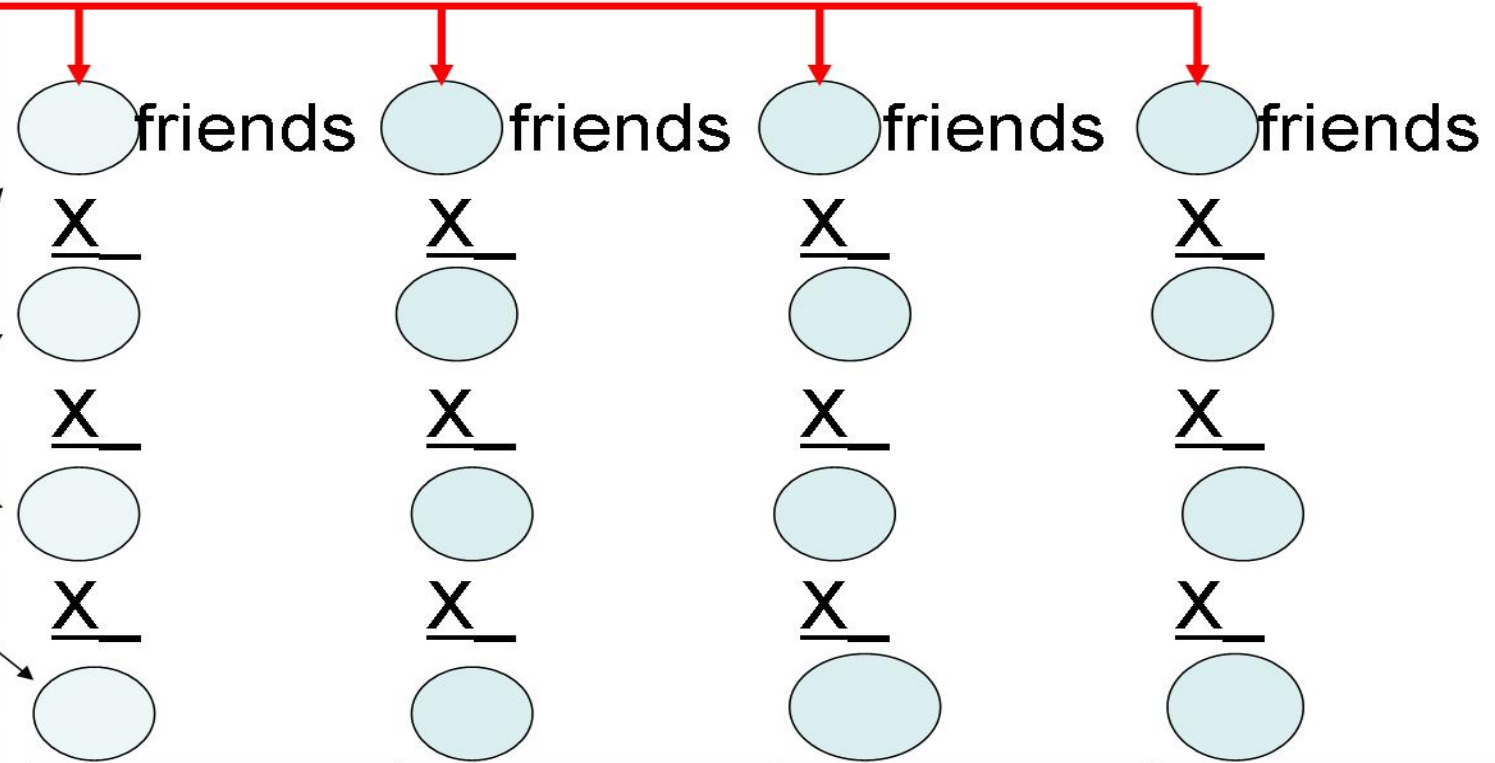


** In this example if you only earned a \$10.00 bonus per ordering distributor in group your monthly chq would be \$7,800. Check with your upline to confirm this example reflects your MLM bonus structure.

* Please have this page ready along with a pen for you to make notes when we catch up on the phone for the 30 minute presentation.

You
Introduce
& Teach

Multi
Level
Marketing



Total ordering
Members

Approx Monthly Income

Who pays for your
car?

| | | | |
|----|----|----|----|
| | | | |
| \$ | \$ | \$ | \$ |
| | | \$ | \$ |

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